

# **USDA BROILER MARKET NEWS REPORT**

ISSN 1522-0567

FRIDAY JUNE 27, 2003 VOL. 50 NO. 76

U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News Branch

#### NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week were trending higher in the West, mostly unchanged elsewhere. Trade sentiment was fully steady in the West, and steady in the Midwest; however, in the East, larger sizes were at least steady, and smaller sizes were no better than steady. Retail demand was light to moderate with some optimism noted for first of the month and July 4th holiday. Food service was moderate to good, best for fast food, delis, and caterers. Supplies were varied depending on sizes and location, but overall, product was obtainable if needed. Transportation continued to be a problem causing shortages and delayed deliveries. Processing schedules were heavier than normal with several plants operating Saturday. Parts trading was fair to fairly good. Breast items were better balanced and moving in some areas, but fully sufficient in others. Wings were at least adequate, dark meat was sufficient and continued to have strong movement. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

<u>Preliminary report</u> of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 06/30/03-07/04/03 (cents per lb)

#### **US GRADE A**

(Inclu	WTD			
AREAS	<b>MAJORITY</b>	<b>RANGE</b>	<u>AVG</u>	<b>LOADS</b>
Delivered to Fir	st Receivers			
Chicago	52.00-55.00	52.00-64.00	55.08	25
Los Angeles	72.00			
New York	58.00-61.00			
Southeast Area	FOB Dock Equi	valent		
Mississippi	65.00-67.00	52.00-69.00	65.88	83

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 66.50 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

# PRELIMINARY FOB DOCK OR

		EQUIVALENT				
LOADS	<b>RANGE</b>	FRIDAY PRELIM. WTD. AVG.				
829	59.80-68.20	66.17				

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts: WTD. AVG. VOLUME

ice packed parts:	WID. AVG.	VOLUME
<u>ITEM</u>	(CENTS PER POUND)	(000 POUNDS)
LINE RUN TENDERS	194.50	1,265
BREASTS - B/S	186.00	5,197
BREASTS - WHOLE	100.50	1,753
THIGH MEAT - B/S	74.00	923
LEG QUARTERS	27.00	8,567
WINGS	72.50	3,024

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

MIDWEST REGION BROILER/FRYERS Preliminary majority prices were unchanged form Monday's final for deliveries into the Chicago area. Whole fryer market tone remained steady. Offerings continued limited on smaller birds and adequate on larger weight product. Trade interest was fair, instances good on small birds. The tightness in transport availability continues with some spot disruptions and shortages noted. Demand into all sectors was irregular, light to good, with most receivers cautiously optimistic based on Friday orders. Fast food, catering, delicatessens and retail features were providing best movement. Floor stocks were in balance to barely adequate with sizes mostly desirable. In the parts sector, drums, livers and gizzards were limited in supplies and all other items were available with wings plentiful. Movement of parts was moderate overall. The market tone was firm on drumsticks, barely steady to weak on wings and thighs, and mostly steady on the balance of parts.

SOUTHERN BROILER Trade sentiment was generally steady. Retail demand was light to moderate, best where covering weekend and upcoming holiday needs and for features. Food service was fair to fairly good. Supplies were usually in good balance to available. In the parts structure, trading was best for planned first of the month features and holiday orders. Breast items were sufficient, wings were adequate to ample, and dark meat was in the best balance and

moving. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Preliminary majority prices were 1 cent higher than last week's level. Offerings of WOGs less than 3.5 pounds in close balance with heavier weights at least adequate for current needs. Retailer demand was moderate to good, best where featured. Dealers anticipated satisfactory weekend clearances. Ads noted (per pound unless otherwise stated): Arizona – whole body 47-129, roaster 99, boneless breast 197-349, boneless breast 3# bag IQF 597-949, breast tender 299, split breast 149-199, leg guarter 47-129, leg quarter 10# bag 490, thigh 49-179, drumstick 49-179; Colorado - boneless breast 299, boneless breast 2.5# bag IQF 699, breast tender 4# bag IQF 799, breast fillet 299, split breast 179-199, split breast 4# bag IQF 556, boneless thigh meat 199, drumstick 99-129, thigh 99-129, ; Northern California – whole body free range 159, whole cut-up 99-139, Cornish hen 99, roaster 129, boneless breast 299, boneless breast organic 599, boneless breast free range 559, split breast 99, leg quarter 89; Southern California – whole body 79-119, whole cut-up 87-139, Cornish hen 139-228, boneless breast 148-398, boneless breast 3# bag IQF 567, breast tender 4# bag IQF 1099, boneless thigh meat 199, boneless leg meat 87-98, boneless leg meat marinated 199, whole breast 99, split breast 99-199, wing 87-119, whole leg 99, leg quarter 49-88, thigh 77-149, drumstick 77-149, drumstick 5# bag 245, drumstick 10# bag 390.

NORTHEAST BROILER/FRYERS Trucklot buying interest on ready-to-cook whole broiler/fryers was fair to fairly good entering the weekend. Offerings of the 3 pound and lighter birds remained available. The heavier weights were in good balance. Movement through retail and distributive channels was moderate. The market tone was at least steady on the 3.5 pound and larger birds, no better than steady on the balance. In the parts complex, breast items were in clearing well. Wings were fully adequate. The remainder of cuts were sufficient.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was moderate to good entering the weekend. Offerings of the 3.5 pound and heavier birds were in tight balance, however, the lighter sizes were available. Live supplies were mostly moderate; weights varied in a full range of light to heavy. Processor schedules were very heavy as several plants plan to operate Saturday. Less than trucklot asking prices were unchanged at 59 to 68 cents. Trade sentiment was fully steady on the heavier sizes, no better than steady on the lighter birds. Breasts items were clearing well. Dark meat cuts were adequate. Tenders and wings were readily available.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A** 

RANGE		55-69
<b>WEIGHTED AVER</b>	62.35	
NO. OF BOXES		8,995
CUMULATIVE	06/23/03-06/27/03	62.16
	06/24/02-06/28/02	57.39
NO. OF BOXES	06/23/03-06/27/03	40,990
	06/24/02-06/28/02	40,848
*9 of 9 plants ron	orting	

\*8 of 8 plants reporting.

VOL. 50 NO. 76			USDA BROIL	ER MARK	KET NEWS	S REPORT	FRI	DAY, JUNE 2	7, 2003	
JUNE 26	JUNE 26 SOUTHERN STATES BROILI									JUNE 27
	POUNDS	3		WTD	POUNDS	3			WEEK	LY
<u>ITEM</u>	<u>(000)</u>	<u>RANGE</u>	<u>MAJORITY</u>	<u>AVG</u>	(000)	<u>RANGE</u>	<u>MAJORITY</u>	WTD AVG	<u>(000)</u>	WTD AVG
BREAST - B/S	910 15	50.00-226.00	151-155	153.81	770	150.00-226.00	152-157	154.87	4,307	154.16
TENDERLOINS	128 14	43.00-211.00	143-145	168.44	96	140.00-211.00	140-145	160.17	890	159.19
BREAST - LINE RUN	82 8	38.00-107.00	90-93	94.50	82	89.00-107.00	93-95	94.55	507	93.23
FRONT HALVES	TC	O FEW TO RE	PORT		TC	OO FEW TO REP	ORT		304	80.60
LEGS	90	29.00-41.00	30-31	31.59	103	29.00-45.00	29-30	31.80	513	31.16
LEG QUARTERS (BULK	() 589	22.00-24.00	23	22.91	624	22.00-25.00	23-24	23.04	3,050	22.38
LEG QUARTERS (4/10)	1,295	24.00-30.00	25-26	25.72	1,360	24.00-30.00	26-27	26.51	5,695	25.75
WINGS (WHOLE)	101	53.00-76.00	-	66.21	96	51.00-76.00	-	65.18	994	71.58
WINGS (CUT)	448	70.00-89.00	80-84	81.29	508	68.00-88.00	78-80	79.74	2,409	82.14
DRUMSTICKS	66	41.00-56.00	-	42.36	TC	OO FEW TO REP	ORT		272	43.65
THIGHS	TC	O FEW TO RE	PORT		TC	OO FEW TO REP	ORT		96	46.67
B/S THIGHS	83	64.00-74.00	-	70.53	TC	OO FEW TO REP	ORT		309	69.91
WHOLE BODY INDEX BA	*********** ASED ON	SOUTHERN S	TATES PART	******** TS	_	**************************************		-	_	********* ARTS
TRADING FOR JUNE 26	, 2003 F.C	D.B. DOCK.	TODAY'S		TRADIN	IG FOR JUNE 27	, 2003 F.O.B	. DOCK. TOD	AY'S	5-DAY
<u> </u>	RANGE		<u>AVERAGE</u>				<b>RANGE</b>	AVER	AGE	<b>AVERAGE</b>
50.00 - The Index is intended solely	- 53.00	inatas af values	51.73			49.0	0 - 53.50	5	2.28	51.54
The index is intended solely	y as an ind	icator of values	ior commodity-	type produ	ct and doe	s not represent ind	iustry's willingi	ness to sell of	adility to D	ouy.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity continued fair to fairly good entering the weekend. Supplies of breast items were in good balance. Dark meat cuts were clearing well. Wings remained available. Retail and distributive draw was moderate. The market tone was fully steady on breast items, barely steady on wings and about steady on the balance.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

JUNE 26	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	WTD AVG	June 27 WEEKLY VOL/LBS
BREAST - B/S	160	162.93	488,320	160	162.20	435,920	162.74	2,308,665
TENDERLOINS	140	144.08	97,400	140	147.67	97,855	146.77	534,815
BREAST - WITH RIBS	80-81	86.48	183,160	81-82	87.39	214,640	86.25	925,720
BREAST - LINE RUN	80	82.43	140,000	81	82.08	73,800	82.06	454,080
LEGS	34-35	37.57	152,840	34-35	34.79	232,600	35.16	1,072,240
LEG QUARTERS (BULK)	25-26	25.21	494,121	25-26	25.30	435,325	25.07	1,819,810
DRUMSTICKS	29-30	33.49	99,080	29-30	34.37	195,020	34.27	582,521
THIGHS	27-28	35.52	75,200	27-28	36.38	73,610	35.53	299,387
B/S THIGHS	68-69	70.38	99,160	68-69	70.31	67,400	69.29	452,680
WINGS (WHOLE)	65-66	71.59	146,800	64-65	78.46	143,960	76.45	747,290
BACKS AND NECKS (STRIPPE	ED) 10-12	12.46	47,400	10-12	12.10	25,120	12.22	158,560
LIVERS (5 POUND TUBS)	25-30	26.43	10,920	25-30	27.53	7,240	26.68	42,285
GIZZARDS (HEARTS)	35-40	38.68	24,360	35-40	40.76	25,720	39.67	95,360
INCLUDES: NY CITY METRO. ARE	EA, RI, NORTHER	N NJ, MA, C	T, PA (NORTHEA	ST OF HARRISBURG).	* TODAY'S NEC	G. SALES AS OF	11:30 A.M.	
** WTD AVG PRICE OF ALL GRAD	ES AND BRANDS	OF PRODU	JCT SHIPPE, OR T	O BE SHIPPED AS OF	1:30 P.M.			

#### **ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	<b>ESTIM</b>	ATED	ACT	UAL	<b>AVG WTS</b>		ACTUAL	AVG WTS
	06/27	06/26	06/25	06/24	06/25	06/24	06/20	06/18
ALA	4,910	4,100	4,039	4,118	5.16	5.22	4,196	5.18
ARK	5,578	5,260	5,205	5,219	4.91	4.94	4,834	4.95
DELMARVA	3,233	2,368	2,329	2,383	5.25	5.32	2,216	5.31
KY-LA-TN	2,598	1,901	1,936	1,927	4.83	4.92	1,926	4.87
MISS	3,915	3,081	3,022	3,049	5.43	5.46	2,668	5.45
NC	3,260	2,599	2,475	2,659	6.29	6.04	2,687	6.12
TEXAS	2,614	2,479	2,425	2,414	4.91	4.96	2,452	5.00
TOTAL	26,108	21,788	21,431	21,669	5.22	5.24	20,979	5.24
MON-FRI	113.434 (	A)					107.764 (A	)

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 27-Jun 03 and 28-Jun-03 is estimated to be 39,060,000 up 24.07 percent from a week ago and up 10.1 percent from a year ago.

(Last week 31,481,000; last year 35,469,000)

SOUTHERN CALIFORNIA POULTRY, DELIVERED TO	OCESSED	
POOLIKI, DELIVERED IC	O RETAILERS	RANGE
FRESH FRYERS ROASTERS 4# & UP HENS UNDER 5#		89-95 80-95
HENS OVER 5# DUCKS RABBITS-WHOLE		63
RABBITS-CUT UP		
SAN FRANCISCO PROCES		TTUTIONO
DELIVERED TO RESTAUR	ANTS AND INST	RANGE
FRESH FRYERS	DRY PACK ICE PACK	105-106 98-100
ROASTERS 4# & UP	DRY PACK ICE PACK	113
HENS OVER 5#	ICE PACK ICE PACK DRY PACK	91-98

155-166

Weekly broiler-fryer slaughter under federal inspection for the weekending 28-Jun-03

YOUNG CHICKENS SLAUGHTERED Under federal inspection, classified by live wt., week ending 14-June-03 (Preliminary),

(A) Fast food/	(B) Retail	(C) Deboning
Food service		
4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Ui

		-THOUSANDS	
Head	27,218	19,252	56,439
Avg Weight	3.82	4.76	5.84
% of total /1	26%	19%	55%
COMPARISONS			
Last week	17,702	22,750	55,024
Avg Weight	3.75	4.64	6.05
% of total /1	19%	24%	58%
Same week, yr ago /2	33,870	21,275	50,248
Avg Weight	3.79	4.72	6.10
% of total /1	32%	20%	48%
To date/2003	586,908	558,104	1,093,982
To date/2002	706,172	589,044	1,131,040

- /1May not total to 100% due to rounding. /2 Comparable week. (A) This weight class generally denotes chickens marketed in the fast
- food and food service industries. May also include cornish hens. (B) This weight class generally denotes chickens marketed in the retail industry.
- (C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

### LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

WEEK ENDING 21-Jun-2003 (PRELIMINARY)

fryers available.

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL	DUCKS		
		-THOUS					
HEAD	159,714	1,564	1,596	3,160	422		
AVG WT	5.12	3.48	8.24	5.88	6.65		
LAST WEEK	158,742	1,573	1,654	3,227	425		
SAME WK YR AC	O 159,348	1,703	1,517	3,220	505		
AVG WT	5.08	3.50	7.96	5.60	6.68		
TO-DATE/2003	3,783,927	41,394	33,768	75,162	10,494		
TO-DATE/2002	3,857,819	45,503	33,351	78,854	10,942		
(A) The estimated number of fryers available for marketing based on							
the 2-week revised average chick placements 6 to 7 weeks earlier							
was 161.0 million head. Estimated U.S. slaughter for this period 161.7							

EAST PETERSBURG POULTRY - DATE OF AUCTION: JUNE 24, 2003 PRICES PAID PER POUND, EXCEPT AS NOTED

million head or 0.7 million head more than or 100% of estimated

***AI PAPERS REQUIRE	D FOR ALL OU	T OF STATE PO	OULTRY'	k**
	RANGE		RAN	IGE
Muscovy Ducks - Drakes	.7590	Silkies	2.00 -	2.50ea.
Muscovy Ducks - Hens	1.00 - 1.10	Geese		
Pekin Ducks	5.00 -5.25ea.	9-14 LBS	.70 -	.80
Red Fowl 4-5 LBS	.4050	Pigeons	2.00 -	2.50ea.
Red Fowl 5-6 LBS	.5090	White Pigeons	s 2.75 -	3.10ea.
Crossbred Fowl 5-9 LBS	.5090	Rabbits 4-6 Ll	BS .50 -	1.00
Crossbred Roosters		Rabbits 6-9 Ll	BS .50 -	.90
4-6 LBS	1.10 - 1.30	Bunnies	.50 -	2.00ea.
Crossbred Roosters		Guinea Pigs	2.00 -	5.00ea.
7-11 LBS	1.20 - 1.50	Goats	45.00 -5	50.00ea.
Guinea Fowl	1.00 - 1.20	Kid Goats	17.00 -2	25.00ea.
Banty Roosters	4.50 - 7.00ea.		4.00 -	
Banty Hens	3.00 - 3.25ea.	Pullets 4-6 LB	- 90. St	1.10
		Total Coops S	3old 640	

#### EASTERN REGION MISCELLANEOUS POULTRY

FOR CURRENT DELIVERY FOR THE WEEK OF 23-JUN-2003 **DUCKLINGS**: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	140	146
MIDWEST MOSTLY	124-128	125-130

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	58-63	60-62
VACUUM PACKED (6-9 PER BOX)	58-86	68-70

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ. 60.48-69.66 14 OZ. 66.96-76.14 16 OZ. 73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

CENTRAL REGION DUCKLINGS Prices unchanged. Trade sentiment mostly steady. Demand was moderate to good. Weights were desireable. Schedules full-time. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings and \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS. WEEK OF 23-JUN-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS MOSTLY	107-124	125

# ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.

<u> </u>					
		MILLION HEAD	MILLION F	<b>IEAD</b>	
<b>WEEK ENDI</b>	NG	SLAUGHTERED	AVAILABL	E PCT	<b>AVG WT</b>
MAY	17	157.4	158.7	99%	5.25
	24	161.0	158.4	102%	5.01
	31	143.4	158.0	91%	5.16
JUNE	7	157.8	159.0	99%	5.23
	14	160.7	161.3	100%	5.34
	21	161.7	161.0	100%	5.12
YEAR TO DA	ΛTE	3830.0	3883.1	99%	
JUNE	28		160.4		
JULY	5		160.9		

## BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

THOUSANDS						
W/E	06/21/03	06/14/03	<u>% CHG</u>	06/22/02	<u>% CHG</u>	
Broilers	164,854	159,714*	+03	162,191*	+02	
Cattle	753	750	0	748*	+01	
Hogs	1,786	1,795	-01	1,843*	+03	
Under Federal Inspection						
* ACTUAL						

**NATIONAL CANNER FOWL MARKET** Majority prices were unchanged on both light and heavy canners when compared to a week earlier. Demand was moderate for usually limited but sufficient offerings. However, some buyers were looking for additional supplies of heavy canners. The undertone was somewhat seasonal but usually steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS) 20-24.5 MAJORITY 23-24

**HEAVY CANNER HENS** (WITHOUT NECKS)

29-36 MAJORITY 32.5-33 CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS) 22-26.5 MAJORITY 25-26

**HEAVY CANNER HENS** (WITHOUT NECKS)

31.5-38 MAJORITY 34-35

#### LIGHT TYPE HENS

CENTS PER HEAD. GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION** Removal values were unchanged when compared to a week earlier. Offerings of spent hens were fully adequate for current trade needs. Demand was mostly light to at best fair. Processing schedules were reported as reduced for the holiday week. Opinions on removal cost were fully steady to firm.

> **MAJORITY** RANGE

REMOVAL COST 0-118-10

SOUTH CENTRAL LIGHT LIVE HEN Costs of salvage were generally unchanged compared to the past week. Supplies of spent hens were ample for needs. Demand was easily met at slaughter operations. Trade sentiment was about steady.

> RANGE **MAJORITY**

TOO FEW TO REPORT AT FARM PRODUCER LOADING

NORTH CENTRAL LIGHT LIVE HEN Values ranged higher. Demand was slow and dismal with offerings ample to burdensome as finished product movement was disappointing. Slaughter schedules normal to reduced for next week. Opinions of value were about steady.

RANGE **MAJORITY** 

REMOVAL COST 5-10.25

WEST COAST LIGHT Plants worked moderate schedules. Offerings generally adequate.

#### **HEAVY TYPE HENS (7 POUNDS AND UP) \***

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 30 -JUN-03

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was light to fair for the fully adequate offerings. Finished product supplies were generally adequate. Processing schedules were reported as good but reduced for the holiday week. The undertone was steady.

> RANGE **MAJORITY**

AT FARM BUYER LOADING AT FARM PRODUCER LOADING TOO FEW TO REPORT FOB PLANT

TOO FEW TO REPORT TOO FEW TO REPORT

**SOUTH CENTRAL HEAVY LIVE HEN** Trading was too few to report. Demand was moderate at best for fully adequate offerings. Schedules were curtailed for next week. Finished sales were fair. Trade sentiment was about steady.

> RANGE **MAJORITY**

AT FARM BUYER LOADING TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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